



## TEA BLOSSOMS | Tea Solutions



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## WHO ARE WE?

**Tea Blossoms** specializes in the production and wholesaling of traditional and specially blended premium teas

- We are a growing dynamic tea company based in Melbourne, as an importer and a wholesaler we specialise in offering the world's finest teas and premium botanicals. Our speciality teas are carefully selected directly from growers, each one offering a unique variation
- Our company has been operating since 2005 and has experienced sustained expansion. We have gained valuable experience since our inception which stands us in good stead when it comes to sourcing and supplying our products to our customers
- We have a expereinced dynamic team which prides itself on superior service delivery. Our organisational structure is flat which allows us to implement and integrate continuous improvement techniques efficiently
- Our range of high quality teas consists of those which offer health benefits as well as more complex tea types (herbal mixes/blends), low or no caffeine, with high antioxidant level and ingredients that compliment the health functional qualities and the taste

Our mission is to make tea popular again!



## OUR BRAND Turn Tea into an Eperience

Our brand offers the worlds finest and highest Quality range of teas which are **Ethically Sourced** 

We are a brand that cares. We care about our **Community**, our **Customers** and the **Growers** 

Nothing is hidden - clean labels, natural Ingredients, genuine Claims, and Benefits that are easy to understand

We create blends that not only offer **Health benefits** but also have appealing **Tastes** 

We create blends that become part of the Healthy Lifestyle

We aim to create a brand that will become a strong market Leader

Our teas are Organic and Kosher certified

We are **HACCP** certified

We have a stong understanding of Australian market and consumer expectations



## Tea Solutions for Foodservice



• HOTEL LOUNGES
• GIFT STORE
• GIFT FOR GUESTS
• SPECIAL AMENITIES

• OFFICE SUPPLY
• CONFERENCE
• FUNCTION
• CATERING

• STANDARD ROOM

• VIP ROOMS

• MINI BAR

• CAFÉS • RESTAURANTS • BARS • HIGH TEAS

## Hotel Rooms and Lounge

### PYRAMID TEA BAGS









SPECIAL AMENITIES



LOYALTY GIFT



## Café Restaurant Bar

### **TRADITIONAL RANGE**

The range includes the most popular teas that customers expect to see in any hospitality venue Available in Non-Woven Pyramid tea bags and Loose leaf

### **CLASSIC RANGE**

Wide range of traditional, black, green, fruit, herbal, non-caffeine and signature blends Available in Silken Pyramid tea bags and Loose leaf

### **ORGANIC RANGE**

Wide range of black, green, herbal and signature blends Available in Pyramid tea bags and Loose leaf \*\*ACO certified

### **BLOOMING TEA**

The widest range in Australia 17 Varieties of black, green, white, fruit, herbal, natural flowers arrangements and flavours









## Catering Conference Function Room

### **PRESENTATION BOX**

Packed with varieties of Tea Blossoms tea blends Enveloped Pyramid Tea bags Application: Breakfast bar, Tea Station, Functions, Conferences

### **TEA CHEST AND STANDS**

Packed with individually wrapped Tea Blossoms Enveloped Pyramid Tea bags Application: Hotel Rooms, Tea Station, Corporate Functions, Meetings

### **BULK | CATERING PORTIONED SOLUTION**

- Enveloped Pyramid Tea bags
- Pyramid Tea bags carton
- · Loose leaf bulk pouches
- Blooming Tea bulk pouch







## Tea Selection



### **RESTAURANT I CAFÉ**

- Loose leaf
- Silken Pyramid Tea bags
- Non-Woven Biodegradable Pyramid Tea bags
- Blooming Teas

### **ROOMS | CONFERENCES | EVENTS**

### Individually Enveloped

- Silken Pyramid Tea bags
- Non-Woven Biodegradable Pyramid Tea bags
- Blooming Teas
- Single serve Loose Leaf portion



## **BLOOMING TEAS** New way of Drinking Tea

### WHY US?

- Blooming tea is our Speciality product NOT our supplementary product
- Dominating Australian market
- · Reliable sourcing, certified Organic teas
- · Unique and the Widest range created for Australian market, over 17 varieties of Green, Black, White, Fruit, Herbal, Spiced Teas and other exciting flavours
- · Highest Blooming quality tea on the market with added Functional benefits

TEA BLOSSOMS - HOME For Blooming Teas











Black tea & Lemon Berry

Black tea & Chocolate

Green tea & Amorath

White tea & Hibiscuss









Green tea

Vanilla



## TIME OF DAY

### THE DAILY SEQUENCE OR TIME OF DAY

Teas with a special purpose - because you **KNOW** your guests and you **CARE** Specially **FORMULATED** to **ENHANCE** your guests experience.

- **MORNING** Energise before a busy and exciting day
- **MID-DAY** Refresh and Uplift
- **NIGHT** Relax for a good night's sleep

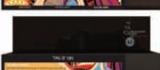
Innovative and cost effective way to say THANK YOU and ENJOY YOUR STAY!

### AVAILABLE IN PYRAMID TEA BAGS OR LOOSE LEAF SINGLE PORTIONS

Blended with passion to promote a real taste of Australia







GIFT BOX | 9 INFUSERS





BACK

WELCOME DIFT CARD / 3 INFUSERS







## HOTEL

- More and more Hotels and Accommodations are moving towards Pyramid bags to create a sense of luxury
- With Hotel solutions becoming very sophisticated there is a need for a matching tea offer as this small element has a significant value
- Apartments and Boutique accommodations looking for in-room products that will create a point of difference and help them to compete with the Hotels and their full set of facilities.

### Turn Tea into an experience!

It is a well know fact that your guest will go out to have their cup of COFFEE. However they prefer to drink TEA in the room. WHY – Tea is about comfort! So make your guest feel like they are at HOME.



# Innovation in the Café/Restaurants

Turn Tea into an Experience

Customers are looking for '**experience**' and our traditional teas & signature blends in pyramid bags will delight them

### **OFFERING SELECTION OF:**

- Pyramid tea bags
- Loose leaves
- Blooming Teas
- Ice Fruit Teas
- Display/Storage
- Serving tea pots/cups





## Day Spa, Health Retreat Health Gift Store

### **OFFERING SELECTION OF:**

- Selection of Herbal, Caffeine free blends
- Functional and healthy blends
- Blooming teas
- Gift Box for guests







## Organic Teas Food Service & Retail























## Office Supply

The simple act of preparing and drinking a cup of tea is a **soothing ritual**. This is particularly helpful when using herbs for stress relief and insomnia. We provide a wide range of teas that employees benefit from and enjoy drinking

We also make them tasty and fun

### SUPPLY OF:

- Traditional Black, Green, White, Herbal and Fruit Blend
- Health Teas
- Blooming Teas





## Aged care supply

• Herbal infusions have benefits in addition to their medicinal compounds and when brewed as tea (liquid) has a fast and even distribution through the body and contributes to daily hydration.

Brewed as tea (from dried fresh herbs) is **safer** option; **natural**, non-processed, **less concentration**, **less toxicity** compare to extracts, tablets and powders.

We have created a range that is beneficial and enjoyable for older demographic

We also made it tasty and fun



## Retail Gifts Tea with a Twist

Australian tea drinkers are better educated, well travelled and expect quality products and seek new taste experiences





## Fruit Teas















## **Custom Ranges**

### AUSTRALIAN



### BLOOMING



### FUNCTIONAL



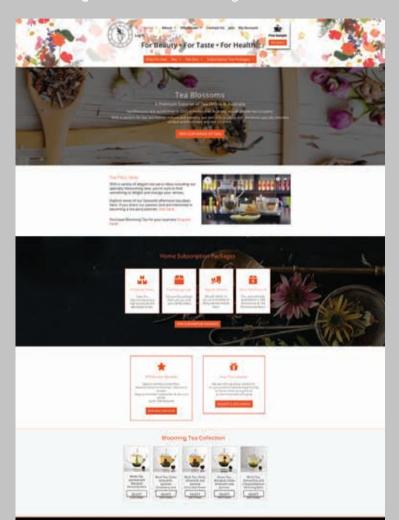
### HEALTH





## Website Social Media

## Building our Community









## Retail Gifts and Hampers



















## **BLOOMING TEA**





## **BLOOMING TEA**



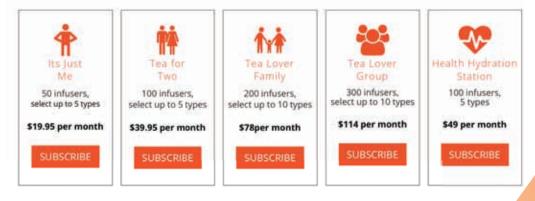


## Subscription



### Subscribe Now







## CONTACT

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Australian Tea Merchants Pty Ltd trading as Tea Blossoms & Organic realiTea